



## DIPLOMA IN SHIPPING OPERATIONS AND MANAGEMENT

### SHIPBROKING PRINCIPLES AND PRACTICES

### SAMPLE EXAMINATION PAPER

**Time Allowed 3 Hours.**  
**Answer any 5 questions.**  
**All questions carry equal marks**

**Question 1.** Review the major trades in the dry bulk cargo markets and identify likely future trends

**Question 2** Explain the content and importance of the role of voyage estimates in dry cargo chartering and provide TWO examples of your choice

**Question 3** Explain laytime and indicate the salient features in its compilation.

**Question 4** Discuss three main routes for crude products and chemicals.

Indicate in each route chosen future trends and industrial developments.

**Question 5** Consider the role of market research and economic intelligence in the shipbroker tanker chartering market environment. Give examples to support your answer.

**Question 6** Explain the role of the Worldscale and its salient feature.

**Question 7** Explain the function of any **FOUR** of the following documents:

- A) Document of compliance
- B) Standard time sheet
- C) International Loadline Certificate
- D) Certificate of first entry of classification
- E) Shipbrokers and Agents contracts
- F) Standard statements of facts

**Question 8** Asses the importance of BIMCO membership to a Shipbroking company